ACE 2017 ANNUAL REPORT



The Association of Community Employment Programs for the Homeless

Empowering The Homeless • Improving Communities



"When I came home from prison, I didn't know whether or not I was going to be able to maintain a regular job without any form of education or a job history.

ACE helped me with ALL of that."

William - 2017 ACE Graduate

"If it weren't for ACE, I would have given up a long time ago.

The people here really show concern for your welfare."

Kenneth - 2017 ACE Graduate



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James Martin – ACE Executive Director and Henry Buhl – ACE Founder

Dear Friends,

In the summer of 1992, as Henry Buhl walked from his home in SoHo, a homeless man asked him for \$20. Rather than giving him the money, Henry offered him a job sweeping the sidewalk. Since that day, your generous support has helped ACE emerge as a leading provider of workforce development services for New York's homeless men and women.

In 2017, ACE marked 25 years of service. We are proud of our accomplishments and appreciate your support.

Together, we have helped over 3,000 men and women secure full-time employment, changing the lives of thousands of New Yorkers and their families while improving the quality of life for millions citywide through our santitation and beautification programs. We could not have done it without you!

In June of 2017, ACE moved from our long time home in SoHo to our new state of the art workforce development facility in Long Island City. With greater capacity, double the classroom space and increased computer terminal access, the move to the new facility best positions us to serve more of the estimated 60,000 New Yorkers who are currently experiencing homelessness.

As we begin a new chapter in our new home, 2018 brings new challenges. New York City is facing record numbers of homeless men and women on the street and in homeless shelters. We sincerely hope you will continue to support our programs and join us in our fight to end homelessness. Together, we can provide New Yorkers experiencing homelessness with hope for a better life.

Henry Bull James Mactin

Sincerely,

Henry Buhl *ACE Founder*

James Martin
Executive Director



OUR MISSION

The Association of Community Employment achieve their goals and establish economic

OUR STORY

On a summer morning in 1992, as Henry Buhl was leaving his SoHo loft on Greene Street a homeless man asked him for \$20. Recalling the saying, "If you a fish, he eats for a day; if you teach a man to fish, he eats for a life offered to pay the man for sweeping the sidewalk in front of his building the local businesses to follow suit and within months word had spre new initiative. Men and women experiencing homelessness were ea sweeping crew and start rebuilding their lives. Henry began accepting homeless shelters and soon founded the SoHo Partnership, the first initiatives. In 2010, these initiatives came together to be known as the Community Employment Programs for the Homeless.

ACE celebrated its 25th Anniversary in 2017 and has grown to serve more t people annually. Since 1992, we have helped over 3,000 homeless New Yorkers find

ERIK'S STORY: IN HIS OWN WORDS

My name is Erik. I grew up in a poor neighborhood on the Lower East Side of New York City in the 1970's. My father was an alcoholic, so my mother raised me by herself. It was rough for me back then.

I started drinking and smoking when I was 13. It's hard, as a child, to know what's right and what's wrong, which is what I was—a child. I didn't understand that being a productive part of the community meant you worked hard and paid taxes. I wish I knew that. I had no one to teach me back then. When I was 14, I got locked up for selling drugs. I was sent to Rikers Island. It was scary. On one hand I wondered, Am I going to make it through this? On the other hand I thought, If I make it through this, everyone on the street will respect me. I was confused, with no one to guide me. After serving eight months, I was released and given five years probation.

I was arrested several more times over the next few years and found myself in and out of prison. It's hard to do the right thing in prison. In society, if you break the law, you're an outsider. In prison, if you do the right thing, you're an outsider.

Finally, finding myself locked up on yet another drug charge, I realized something had to change. I made a conscious decision to end the cycle. I took the time to sit down and work things out. I thought, *Do I want to die in here?* I realized how badly I was hurting my family, my daughter, myself. At last, I understood, I was hurting society. Selling drugs hurts people.

I was released from prison in 2016, but I didn't have the trust of my family. My daughter wanted to help me but she was scared that I was going to go to prison again. She thought, He's been to jail, he's been to institutions, and only death is left for him. I needed something to show me the way.

In early 2017, a counselor at a New York City homeless shelter referred me to ACE. At ACE, it was like I had finally found myself. I wasn't afraid to ask questions, I didn't feel like I was going to be judged. The people at ACE worked with me to build my confidence and that made me want to work harder. Some days, I worked so hard that my fingers hurt, but it was what I wanted to do. I wanted to give back to the community that I had hurt in the past, and I just worked really hard. It paid off because I eventually got hired as a full-time sanitation worker.

ACE has changed my life, it really has. I enjoy my job, and I like the people I work with. I wish the same for everyone who comes to ACE. If I can do it, anyone can do it. It was the best thing that could have ever happened to me.

I wake up every day and I thank God. I have a job, I have my own apartment, and I have my family back in my life. My daughter tells me, "Dad, keep doing what you're doing, because it's working." She's really proud of me now.

City. employment. healthcare options, and creating a housing plan. daily living skills. interviews, and share feedback.

PROJECT COMEBACK

Project Comeback is ACE's workforce development and vocational rehabilitation program. In Project Comeback, men and women who are experiencing homelessness obtain the educational, interpersonal and technical skills they need to secure and retain full-time, permanent employment. Participants are welcomed to Project Comeback from homeless shelters, addiction treatment centers, and transitional facilities located throughout New York

Project Comeback participants maintain a busy schedule that balances two days per week of paid work experience with three days of education and skills training. Our staff provides oneon-one support to meet each participant's needs. Participants graduate Project Comeback upon securing full-time, permanent

PROJECT COMEBACK OFFERS

INDUSTRY SPECIFIC CERTIFICATIONS in OSHA 10-Hour General Industry, OSHA 10-Hour Construction Safety, OSHA Flagger and OSHA Supported Scaffold User, Forklift, Custodial Maintenance, and Food Protection.

SOFT-SKILLS TRAINING that develops interpersonal skills, enhances jobseeking skills, and prepares participants for the transition to self-sufficiency. Our courses and workshops cover topics such as interviewing techniques, how to maintain employment, transitioning off of public benefits, researching

ADULT EDUCATION in literacy, math, and computer training. ACE offers a contextualized learning experience focused on vocational themes and crucial

WORK EXPERIENCE that allows participants to enhance their resumes while learning the rules and expectations of the workplace. Work experience opportunities include sanitation, horticultural services, and internships at local businesses.

JOB PLACEMENT ASSISTANCE to participants as they work toward securing full-time employment. Participants meet weekly with ACE job developers to review job leads, set up





2017 BY THE NUMBERS

PROJECT COMEBACK



Average hourly wage of program graduates



Industry-specific training certifications earned



Participants who secured full-time employment



Total classroom hours logged

PROJECT STAY



Education and training scholarships awarded



Graduates accessed support services



Of 2017 graduates found independent housing to date



One-year employment retention rate

PROJECT HOME

PROJECT HOME

Project Home is ACE's housing subsidy program, which provides a three-year rent subsidy to select graduates of Project Comeback. This allows graduates to meet the financial demands of living in their own apartment and serves as a foundation from which they can pursue increased earning power and develop independent living skills. Subsidy recipients also receive individual support from a case manager who works to establish, track, and measure progress toward vocational goals.



Graduates provided with a housing subsidy to date



Average wage growth of those receiving the housing subsidy

KEEPING NYC CLEAN



City parks and public gathering spaces cleaned daily



Total hours ACE team members worked keeping our city clean and beautiful



pounds of trash swept up



City blocks were provided sanitation and beautification services

OUR PARTNERS

On behalf of over 600 New Yorkers served at ACE this year, we would like to thank all of our incredible community partners. You make it possible for so many men and women to achieve their potential and rejoin the workforce.

AFFILIATIONS

Workforce1

AVRASA

Coalition for Worker Education (CWE) / Jobs to Build On Food Bank for New York City NYC Dept of Homeless Services (DHS) New York City Employment and Training Coalition (NYCETC) New York City Human Resources Administration / Training Assessment Group (TAG) -

EDUCATION & TRAINING

Ferrari Driving School Metropolitan College of New York (MCNY) New York City Department of Health & Mental Hygiene New York Safety & Training WrightCo Environmental Solutions

PROGRAM PARTNERS

Bottomless Closet Career Gear Center for Airport Opportunities Community Service Society (CSS) **Development Corporation** Dress for Success **Education Alliance** Highbridge Community John Jay College Kibel Companies Legal Action Center Metropolitan College of New York New York Connects New York Public Library New York Speech Coaching Project Renewal 3rd Street Clinic Project Renewal Next Step That Suits You

REFERRAL PARTNERS

The Financial Clinic

Acacia Network ACI Chemical Dependency Treatment Center Addicts Rehabilitation Center (ARC) Bowery Mission CAMBA Casa Esperanza

Center for Alternative Sentencing and Employment Services (CASES)

Create Inc.

Department of Corrections and Community Supervision Educational Alliance / Pride Site Elmhurst Halfway House **Exodus Transitional Community** Food Bank for the New York City

Greenhope Services for Women Harlem Justice Center Harlem Park Hotel Help USA JCAP Kings County Hospital Center NAICA New York City Relief New York City Rescue Mission Odyssey House Pamoja House Phoenix House Promesa Reality House Samaritan Village SCO Family of Services, Center for Family Life Serendipity Services for the UnderServed Treatment Assessment Services for the Courts (TASC) VIP Community Services Volunteers of America Women In Need

SANITATION SERVICES

Friends of Bogardus Plaza Friends of Duane Park Horticultural Society of NY Meatpacking Improvement Association (MPIA) Neighborhood Plaza Partnership (NPP) NY State Senator Felder NY State Senator Peralta NYC Councilmember Chin NYC Councilmember Constantinides NYC Councilmember Cumbo NYC Councilmember Dickens NYC Councilmember Dromm NYC Councilmember Eugene NYC Councilmember Ferreras-Copeland NYC Councilmember Greenfield NYC Councilmember Johnson

NYC Councilmember Koslowitz

NYC Councilmember Lander

NYC Councilmember Levine NYC Councilmember Mark-Viverito

NYC Councilmember Menchaca

NYC Councilmember Reynoso

NYC Councilmember Van Bramer SoHo Broadway Initiative

Supreme New York

OUR TEAM

STAFF

Henry Buhl Founder

James Martin Executive Director

Elizabeth McNierney Director of Program Services

Eugene Torres Director of Finance and Human Resources

Sandra Sanches Director of Public Relations and Major Gifts

Travis Tinney Director of Development

Edward Cen Development Officer

Rachel Cohen Intake and Case Manager Coordinator

Emmanuel Fernandez Job Developer

Djaratou Aney Education Coordinator

Yanneska Quezada Education Associate

Elyse Provda Project Stay Coordinator

Steve Martin Senior Crew Supervisor

Matthew Jovic Work Experience Specialist

Paul Manzi Field Supervisor

Kremlin Gil Field Supervisor

Leo Gil Quality Control Officer

Elbert Copeland Assistant Quality Control Officer

Herbert Hodge Assistant Quality Control Officer

BOARD OF DIRECTORS

Henry Buhl, Founder, ACE

Stuart Epstein, Agent, Devlin McNiff Real Estate

Jorge Iragorri, Managing Director, Morgan Stanley

Kenneth Klein, CEO, Fair Market Life Settlements Corp.

Stephanie Rader, Managing Director, Goldman Sachs

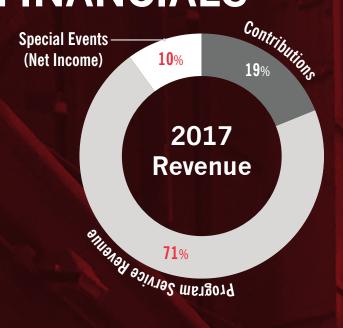
Steven Rand, Executive Director, Apexart

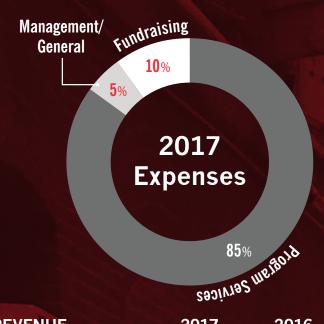
Catherine Rice, Consultant

Richard Robinson, President, Chairman and CEO, Scholastic, Inc.

Monsignor Donald Sakano, The Basilica of St. Patrick's Old Cathedral

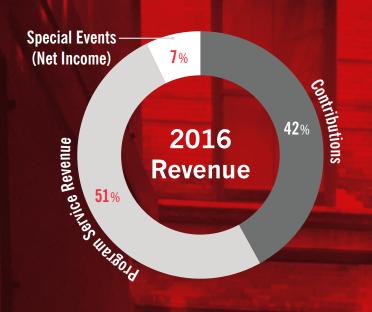
FINANCIALS

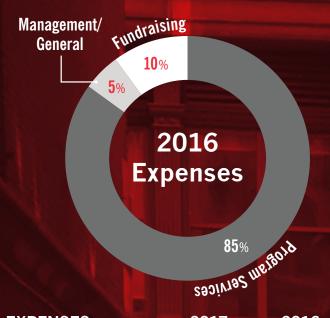




REVENUE	2017	2016
Contributions	\$828,438	\$1,620,330
Program Service Revenue	\$3,049,584	\$2,000,549
Special Events (Net Income)	\$409,022	\$279,374
		40.000.050

TOTAL REVENUE \$4,287,343 \$3,900,253





EXPENSES	2017	2016
Program Services	\$3,649,520	\$3,110,815
Management/General	\$229,452	\$210,984
Fundraising	\$401,329	\$359,941
TOTAL EXPENSES	\$4,280,301	\$3,681,740
NET INCOME	\$7,042	\$218,513

To view our 2017 audited financial statement please visit acenewyork.org or send a request to info@acenewyork.org.





OUR SUPPORTERS

Our work would not be possible without the generous support of the individuals, businesses, and foundations listed below. These gifts were made between 1/1/2017 and 12/31/2017.

\$100,000 & UP

\$50,000-\$99,999

Consortium for Worker

\$25,000-\$49,999

Andre Balazs

\$15,000-\$24,999

\$10,000-\$14,999

Peter Brant Peter Melhado

\$5.000-\$9,999

and Watson

\$1,000-\$4,999

114 Green LLC 382 West Broadway 402 West Broadway 91 Greene, LLC

Henry Buhl

Louis Vuitton

The Rachel & Drew The Tanne Family The Walter & Veris Wealth \$1-\$999 10 Bleecker Street

115 Spring Street

Alexander Eble Andrew Camden Bertus Valkhof

Clara Del Villar Daniel Biederman

OUR SUPPORTERS

David Williams Debra Wasser Diane Bennett Diane Buchman Dianne Mendez Donna Vaters Elssy Losada-Erika Wasser Felicia Vonella Gaia Samore & Co Greg Brown

Gregg Shulklapper

Howard Bellin IDB Bank Iretha Danglar Isaline Wethli Ivery Boston Jane Gould Jay Bockhaus Jeanne Wilcke Joanna Goldenstein Joshua Wilkes

Laura Tufano Laura Wagner Leo Gil Leslie Eichner Lisa De Seve Ludovica VillarMartha Babcock Monique Ogilvie Myles Wittenstein Pamela Deckoff Peter Darmanin Philippe Salomon

Roger Barrows Roger Gershon Ronnie Wolf Roxane West Samuel Guillory Shahriar Shahida

The Eddie and Jo
Allison Smith
Family Foundation
The Fanwood
Foundation
The Laura &
Isaac Perlmutter
Foundation, Inc.
Theresa Molloy
Thomas Harney
Thomas Heinenman
Thomas Looser
Thomas McAdam
Thomas Summer
Time Equities, Inc.
Timothy Hsieh
Timothy Robert
Tobias Buschmann
Tom Holmes
Tom Santi
Tracey Hummer
Travis Tinney
Triarch
Valerie Jennings
Victor Yohay
Vinton Thompson
Virginia Murphy
Weng Ng
Wien Family Fund
William Abrams
William Judson
William McKnight
Womens Club Of
Forest Hills, Inc.
Yanna Avis

"When they offered me the position it was unbelievable. I was ecstatic. All the time and effort meant something. I have benefits now, this is a career."

John - 2017 ACE Graduate

"I had the opportunity to change my life with ACE. I feel really good when I look in the mirror now, I feel really good when I put on my work uniform, and I feel really good when I deposit my check. There is light at the end of the tunnel."

George - 2017 ACE Graduate

"When I was doing negative things before, people in the community didn't want to speak to me. In my work now, people respect what I do.

They come out and talk to me and say, 'Thanks for keeping the neighborhood clean', and that gives me a sense of pride. ACE tries to give you that better life, all you have to do is really want it."

Ken - 2017 ACE Graduate



